

Valued Customers,

Dairyland Laboratories is pleased to announce the addition of Mark Schaffner as our new full-time Soil Sampling Technician. Mark grew up in the rural Fountain City, WI area. He brings an extensive background in agriculture to the position by growing up on a small farm and working on a larger dairy operation for seven years while attending school.

Mark obtained his Bachelors of Science Degree in Conservation from UW-River Falls this past December. While in school, Mark completed several soils and advanced mapping software courses. He also has a vast experience of using many types of GPS units and software to collect samples.

Mark's job duties will include assisting our customers with conventional and grid soil sampling, GPS boundary marking, software mapping using the SST program, and tissue sampling.

Harvest and the soil testing season is just around the corner. We know you are very busy this time of year, and soil sampling many times gets pushed back on the priority list. Let Mark and Dairyland Labs help assure that this important task is completed in a timely manner this Fall. Remember "Soil testing is the first and most important step" to growing successful crops.

Contact Mark Schaffner at (608)323-2123, or by email at: soilsampling@dairylandlabs.com, or call Soil Business Manager Rod Ellwanger at (715)415-7254 to discuss soil sampling this Fall.

Mark and the Dairyland Lab soils team appreciate your business and look forward to working with you this Fall and in the future.

Thank You,

Mark Schaffner- Soil Sampling Technician

Jessica Osborn- Soil Lab Manager

Rod Ellwanger- Soil Business Manager